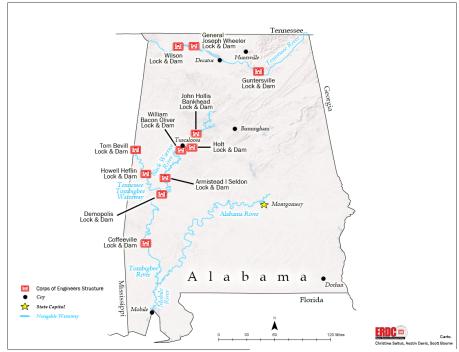


Alabama

BUILDING STRONG ®

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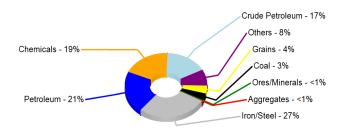


2016 State Quick Facts (Tons in Millions)

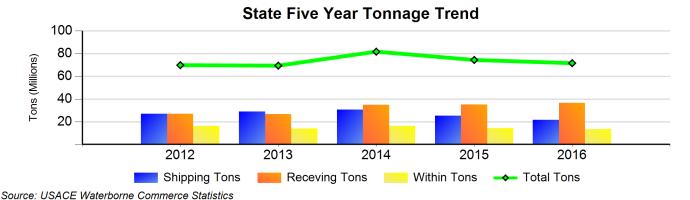
Tons Shipped -21.5 Tons Received -36.6 Tons Shipped Within State -13.5 Total Commerical Docks -188 Total Value (billions)-\$19.25 Total Domestic Tons -36.4 Total Import Tons -21.2 Total Export Tons -14.0 Total Tons -71.6

Source: Waterborne Commerce Statistics, Values estimated from 2012 NDSU Commodity Valuation Study, values indexed by CPI to 2016 price level (Commodity dollar values are not calculated for foreign movements)

2016 All Traffic Commodity Value Distribution



Source: Waterborne Commerce Statistics, Values estimated from 2012 NDSU Commodity Valuation Study, values indexed by CPI to 2016 price level. (Commodity dollar values are not calculated for foreign movements), Remaining 0% unable to release due to insufficient operators



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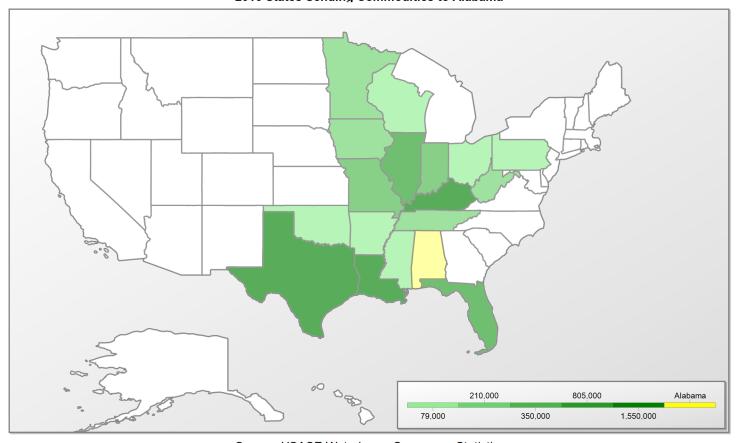
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Top Commodity - % of Total Sent to Alabama

Iron/Steel-68%



2016 States Sending Commodities to Alabama



Source: USACE Waterborne Commerce Statistics

Sending Tons

Total Tonnage Sent to Alabama

67195

34864

11027

State Sending Tons	Total Tonnage Sent to Alabama	Top Commodity - % of Total Sent to Alabama	State Sending	
Foreign	21,188,503	Crude Petroleum-41%	Pennsylvania	
Louisiana	5,131,019	Crude Petroleum-36%	Ohio	
Texas	3,459,586	Chemicals-49%	Canada	
Kentucky	1,897,081	Coal-65%		
Florida	1,278,713	**		
Illinois	949,770	Grains-49%		
Indiana	469,822	**		
Mississippi	464,619	Others-27%		
Missouri	393,864	Grains-82%		
West Virginia	278,949	Coal-94%		
Minnesota	258,725	Grains-99%		
Tennessee	212,044	**		
Iowa	195,822	Grains-100%		
Wisconsin	113,366	Grains-100%		
Oklahoma	99,031	Grains-93%		
Arkansas	84,693	Iron/Steel-78%		

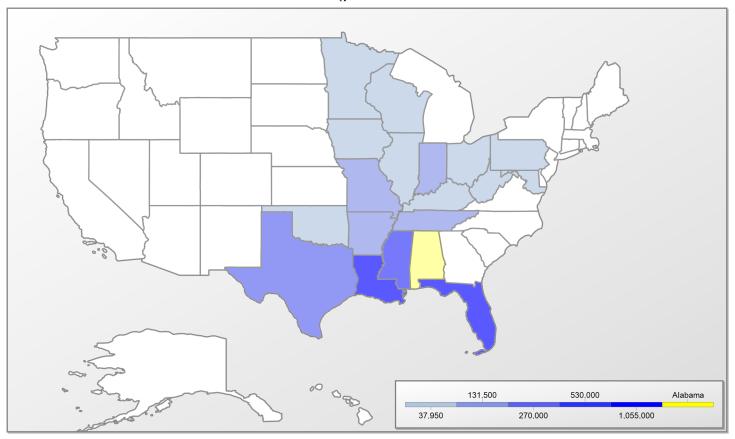
^{**}Unknown and Not Elsewhere Classified Products

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2016 States Receiving Commodities From Alabama



Source: USACE Waterborne Commerce Statistics						
State Receiving Tons	Total Tonnage Recieved from Alabama	Top Commodity - % of Total Recieved from Alabama	State Receiving Tons	Total Tonnage Recieved from Alabama	Top Commodity - % of Total Recieved from Alabama	
Foreign	13,977,642	Coal-49%	Maryland	14,805	**	
Louisiana	2,348,642	Petroleum-41%	Minnesota	12,264	Grains-88%	
Florida	1,987,237	**	Wisconsin	10,803	Grains-100%	
Mississippi	1,204,457	Iron/Steel-40%	West Virginia	8,674	**	
Texas	604,638	Petroleum-39%	Iowa	2,970	**	
Tennessee	555,359	Others-29%				
Indiana	150,948	Iron/Steel-93%				
Kentucky	121,127	Iron/Steel-33%				
Illinois	118,245	Others-49%				
Arkansas	114,010	Iron/Steel-90%				

Iron/Steel-90%

Iron/Steel-96%

Iron/Steel-96%

Missouri Puerto Rico

Oklahoma

Pennsylvania Ohio

Canada

100,044

50,100

45,778

41,927

37,062

21,922

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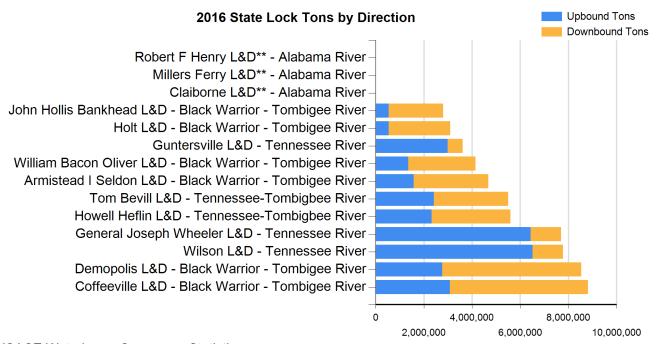
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^{**}Unknown and Not Elsewhere Classified Products



Alabama - Continued

Commodity Group	Avg Tonnage (Millions)	% of Total Tons (All Years)	Five Year Commodity Trend (Millions of Tons)				
Aggregates	2,710,377	4%	1.68	2.33	3.06	3.62	2.86
iggi ogatoo	2,7 10,077	470	2012	2013	2014	2015	2016
Chemicals	4,614,283	6% —	4.31	4.42	4.55	4.63	5.16
Diferricais	4,014,203	070	2012	2013	2014	2015	2016
05.077.440	25 977 412	35% ——	29.54	27.70	31.29	23.07	17 78
Coal	al 25,877,412		2012	2013	2014	2015	2016
Crudo Dotroloum	0.791.026	400/	6.75 5.76		10.15	12.58	13.67
Crude Petroleum 9,781,026	13% —	2012	2013	2014	2015	2016	
Dunim n		407	2.80	3.72	3.20	2 81	3.29
Grains 3,163,020	4% —	2012	2013	2014	2015	2016	
on/Ctool	44 707 444	20% —	12 94	14.28	17.19	14.71	14.82
on/Steel	14,787,141		2012	2013	2014	2015	2016
Ores/Minerals 459,404	<1%	0.24	0.41	0.45	0.61	0.59	
		2012	2013	2014	2015	2016	
Others 6,823,284	00/	6.33	6.19	7.13	7.03	7.43	
	9%	2012	2013	2014	2015	2016	
latuala	E 470 440		5.25	4.59	4.71	5.37	5.98
Petroleum	5,178,112	7%	2012	2013	2014	2015	2016



Source: USACE Waterborne Commerce Statistics

** - Insufficient operators to release directional tonnage

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Alabama - Continued

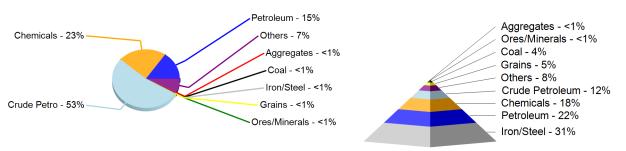
Commodity Value Distribution Charts by Waterway Type

Source: Waterborne Commerce Statistics, Values estimated from 2012 NDSU Commodity Valuation Study, values indexed by CPI to 2016 price level (Values Not Calculated for Foreign Movements)

2016 Coastal Traffic Commodity Value Distribution

2016 River Traffic Commodity Value Distribution Total Value: \$17.18 (Billion)

Total Value: \$2.07 (Billion)



Remaining <1% unable to release due to insufficient operators

Remaining <1% unable to release due to insufficient operators

Alabama 2016 Top 5 Waterways (Tons in thousands; values in Millions of dollars)

Waterway Name	State Rank	Tons	Value
Mobile River Channel	1	28,665.6	\$5,661.4
Mobile Bay Ship Channel	2	23,084.8	\$3,231.7
Black Warrior and Tombigbee Rivers, AL	3	12,475.8	\$5,569.1
Tennessee River, TN, AL and KY	4	7,677.1	\$4,235.4
Theodore Ship Channel, AL	5	4,243.7	\$1,108.6

Commodity Values not calculated for foreign/coastal movements.

Source: USACE Waterborne Commerce Statistics, Values estimated from 2012 NDSU Commodity Valuation Study,

values indexed by CPI to 2016 price level

** Insufficient operators to release tonnage

Alabama 2016 Top 3 Ports (Tons in thousands)

Port Name	U.S. Rank	Туре	Total Port Tons	Port Tons Within State
Mobile, AL	6	Coastal	58,024.3	58,024.3
Guntersville, AL	15	River	1,863.5	1,863.5
Gulf at Mobile Hbr., AL	33	River/Coastal	467.1	467.1

Source: USACE Waterborne Commerce Statistics

** Insufficient operators to release tonnage

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